

**HACC Business Startup Center
HACC Women's Marketplace
SEDA-COG's PTAC & Kutztown's SBDC/PTAC
Present**

"Introduction to GSA Schedules"

The U.S. General Services Administration (GSA) the Federal Government's business manager, buyer, real estate developer, and telecommunications manager, contracts for billions of dollars worth of products and services annually. GSA is one of the Federal Government's biggest buyers. If you would like to learn more about doing business with GSA you may want to attend the upcoming seminar in Harrisburg, PA.



Learn About:

- **What is GSA?**
- **What is a GSA Schedule?**
- **Who buys from GSA?**
- **How to get on a GSA Schedule.**

Return Payment and Registration Form by March 16th to:

SEDA-COG PTAC
Attn: Stacy Anderson
201 Furnace Road
Lewisburg, PA 17837
Phone: 570-524-4491
Fax: 570-524-9190

Co-Sponsored by:

Capital Region Economic
Development Corporation

Carlisle Area Chamber of
Commerce

Cumberland County
Economic Development

Dauphin County Department
of Community and Economic
Development

HACC Workforce and
Economic Development
Division

Harrisburg Regional
Chamber of Commerce

Presenter: Judith Nelson, Vice President-EZGSA

Ms. Nelson has more than 14 years of experience helping clients define their commercial practices and developing pricing strategies to succeed in both the private and public sectors. She began working at EZGSA as a Sr. Proposal Specialist, preparing and negotiating contracts with all GSA regions for large and small corporations as well as for small disadvantaged companies. Her clients have been from industries as diverse as IT goods and services to industrial cleansers; they included manufacturers, VARs, and distributors. Ms. Nelson is knowledgeable about compliance issues with the GSA FSS Schedule price reduction clause, subcontracting plans, teaming agreements, BPAs, the Trade Agreement Act and Buy American compliance issues.

**Monday, September 25, 2006
8:30 a.m. – 9:00 a.m Check-in
9:00 a.m. – 12:00 p.m.**

Location: Harrisburg Area Community College, 349 Wiconisco Street
Penn Center 3, Room 231
Harrisburg, PA, 17110

Parking is located at the corner of 3rd and Wiconisco Streets in the Zembo Temple Parking lot (across from the Scottish Rite Cathedral, Masonic Temple).

For Directions go to Mapquest
or call 717-221-1311

Registration fee is \$20 per attendee. Space is limited and pre-registration is required. Please make checks payable to SEDA-COG. Return your registration and payment to SEDA-COG, to the attention of Stacy Anderson by **September 13, 2006**. If charging via credit card, please fax your registration to Stacy Anderson at (570) 524-9190. Registration fee is non-refundable.

Name: _____

Company: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

E-mail: _____

If paying by credit card, **please circle** and complete below: **Master Card** or **Visa**

Account Number: _____

Expiration Date: _____ **Amount to be charged \$** _____

Signature: _____